Proposal Submission 101

Learning the Submission Process, Identifying Funding Sources, and Tapping into Your Campus Resources
Getting Started
Research Development Team

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Biological Engineering, Sci. and Technology

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Social Sciences

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Humanities, Fine Arts, Education

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Research Development Services

Proposal Support
• Draft Review
• Sample Proposals
• Center Proposal Support
• Organizing large and/or interdisciplinary teams
• Red Team Reviews
• Strategic Planning for Major Initiatives

Professional Development
• P.I. Academy
• Special & Topical Workshops
• Grant Writing Series
  • PROWESS
  • Commit to Submit

Funding
• Search Tools
• Consultations
• Agency Fit
• Database Training

Tools, Resources, etc
• Campus Research Seminars Calendar
• Limited Submission Coordination
• Monthly Newsletters
Organization

Office of Research

Vice Chancellor for Research (Joe Incandela)

Research Development

Sponsored Projects

Research Integrity

Technology & Industry Alliances

Contracts and Grants Liaison (housed within Departments, Organized Research Units and Institutes)

START HERE

Office of Research
Proposal Development & Submission
Proposal Lifecycle

Pre-award | 6-8 months | Post-award
Proposal Lifecycle

Pre-award

6-8 months

Post-award
Proposal Lifecycle

Pre-award

Post-award

6-8 months
Proposal Lifecycle

Pre-award

6-8 months

Post-award
Proposal Lifecycle

Pre-award

Post-award

6-8 months
Proposal Lifecycle

Pre-award

6-8 months

Post-award

Award negotiation & setup
Managing your award
Reports
Closeout

Office of Research
How Research Development Supports Idea Generation

1. Generating your idea

RD support:
• Finding collaborators
• Managing teams

PI Academy, “Collaboration & Team Leadership”, April
2. Finding funding

- Young/Early Faculty Awards
- Limited submissions

*PI Academy, “Limited Submissions Early Career Research Programs”, 22 October*
How RD Supports your Searching for Funding

2. Finding funding

RD support:

• Funding searches (national funding trends, agency culture know-how)

PI Academy, “Funding for Minority Institutions”, 13 November

PI Academy, “Designing you Research Portfolio”, 25 February
How RD Supports your Searching for Funding

2. Finding funding

RD support:
• Funding searches
• Reaching out to program officers

PI Academy, “Program Director Engagement”, 3 June
3. Developing Your Proposal

RD support:

- Content-based review of your drafts
  - Fit with agency, solicitation, review criteria
  - Clarity persuasiveness
  - Writing for the reviewers
Writing your Proposal with Support from RD

3. Developing Your Proposal

*PI Academy, “NSF CAREER Workshop”, 23 January*
*PI Academy, “Research & Engagement”, 6 February*
*PI Academy, “Data Management”, May*
*PROWESS, Summer 2020*
*Commit to Submit*
SPO Submission Deadline: Earlier than Sponsor Deadline

1. Generating your idea
2. Finding funding
3. Developing your proposal
4. Submitting your proposal

SPO: review 7 business days before sponsor deadline
Finding Funding
How to Find Sources of Funding for Your Research Projects
Finding Funding: First Steps

1. Contact Your UCSB Research Development Professional

2. Register for Proquest Pivot
   Pivot.proquest.com/register

3. Recon: Find out who has funded work by other scholars in your discipline/subdiscipline
   Research each funder thoroughly; read websites, RFPs, find contact info for program officers
Finding Funding: Research Development Resources

- **FUNDamentals**
  - Monthly newsletters that announce events, workshops, funding opportunities

- **Limited Submissions**
  - Internal competitions when UCSB can only submit limited number of proposals for a competition
  - **Competition Space**

- **Consultations**
  - RD staff are always available to help you identify funding opportunities
Finding Funding: Pivot

• Pivot is a subscription-based funding search tool—available to all UCSB faculty, staff and students courtesy of the Office of Research—featuring opportunities worldwide and across all disciplines. Benefits include:
  • Customized funding searches
  • Ability to save searches
  • Funding opportunity tracking and reminders
• Contact Kelly Pillsbury for one-on-one or group trainings.
RD Programming
Research Development One-on-One Services

Meet one-on-one
  • get to know you and your research
  • brainstorm possible funding opportunities

Provide sample proposals
  • if we don’t have what you’re looking for, we will try to find it!

Organize red team reviews
  • meet with an informal panel of your peers to give you feedback on your late-stage draft

Proposal draft review
  • we give you feedback on your proposal draft
  • when in the writing process: earlier is better, but we will do our best!
  • what we look for when we read your draft...
Proposal Review: Heilmeier's Catechism

When George Heilmeier was the director of ARPA in the mid-1970s, he had a standard set of questions he expected every proposal for a new research program to answer. These offer some general criteria that are worth thinking about when formulating any research proposal.

• What are you trying to do? Articulate your objectives using absolutely no jargon.
• How is it done today, and what are the limits of current practice?
• What’s new in your approach and why do you think it will be successful?
• Who cares?
• If you’re successful, what difference will it make?
• What are the risks and the payoffs?
• How much will it cost?
• How long will it take?
• What are the midterm and final "exams" to check for success?
Research Development Programming

- **PI Academy**
  - Funding Workshops Scheduled Throughout the Year
  - Free and open to all faculty

- **PROWESS**
  - Proposal Writing for Success (for Sci. & Eng. Faculty)
  - Every summer, application process

- **Commit to Submit**
  - Training for HFA, SS, Ed faculty on applying for fed funding
  - Takes place over winter and spring, includes trip to DC
Other Workshops

• Workshops on specific agencies (i.e. NSF, NEH, NIH)
• Workshops on specific funding opportunities (e.g. NSF CAREER)

Workshops not sponsored by UCSB:

• NSF Regional Grants Conferences
  • https://nsfgrantsconferences.com/
  • (if you can’t attend, you can still watch videos of the presentations online)

• NIH Regional Seminars on Program Funding and Grants Administration
Q&A + Feedback

We’d like your feedback!
https://forms.gle/DoJZQqBYtNjSaCWs8

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